

FOOD DANCE MUSIC PRIZES

SAT, AUGUST 13<sup>TH</sup>, 2016 • 11AM - 9PM 2542 BROAD AVE • WATER TOWER PAVILION

# Sponsorship Packages



### BECOME AN EVENT SPONSOR

As a Southern Salsa Festival partner, you gain exposure to thousands of consumers, while helping to support 98.5 New Mix FM, for Citizens Against Unfair Financial Practices of Memphis. To date this non profit's 501 (c) (3) mission is to assist consumers in understanding their responsibility to financial obligations. This signature fundraiser event features great music, dance and food. Targeting a diverse array of Memphis, and regional natives with an unquenchable hunger for fun and outdoor entertainment.

We are a 501 (c) (3) Tax-Exempt Status. All donations will receive a receipt of acknowledgment. Please consult with your accountant for tax purposes.

### Southern Salsa Festival

We invite you to participate in this cost effective advertising option which also helps our community. The interest and support by individuals, businesses, and socially responsible organizations make it possible for CAUFP and 98.5 New Mix FM to continue providing programs, counseling ,and long term support to help citizens avoid and recover from financial hardships due to predatory lending and financial schemes that impose unfair or abusive loan terms on borrowers.

## **Business Sponsorship Opportunities:**

Become a Premium Sponsor of the 1st Southern Salsa Festival and help us to continue helping our community with information and educating with important financial topics and contribute to the mission where 98.5 New Mix FM and CAUFP is working hard to reach the community with valuable advice. Sponsor Please see Sponsor Packages below.

# **Individual Sponsorship Opportunities (Unlimited)**

Small business? Limited Marketing budget? Individual donor supporting a worthy cause? Local advertising and promotion at our event such as ours continue to be a prominent way to promote you and your business. We offer singular small packages which can fit into even the tightest of budgets to help get your name out there. Contact us today if interested.



#### **Southern Salsa Festival - Sponsorship Packages**

	PLAIN	MILD	MEDIUM	нот	EXTRA HOT	NEW MIX BOMB
	\$600	\$800	\$1,000	\$3,000	\$5,000	\$10,000
	Banner Sponsor	Banner Sponsor	General Sponsor	Activity Sponsor		Presenting Sponsor
	Listed as sponsor w/Logo placement on our website	Listed as sponsor w/Logo placement on our website	Listed as sponsor w/Logo placement on our website	Listed as sponsor w/Logo placement on our website	Listed as sponsor w/Logo placement on our website	Listed as sponsor w/Logo placement on our website
	4X4 Banner (supply by sponsor)	4X6 Banner (supply by sponsor)	4X8 Banner (supply by sponsor)	4X8 Banner (supply by sponsor)	4X8 Banner (supply by sponsor)	4X8 Banner (supply by sponsor)
	Standard Size 10 x 10 booth Standard Location	Standard Size 10 x 10 booth Standard Location	Standard Size 10 x 10 booth Standard Location	Standard Size 10 x 10 booth Standard Location	Standard Size 10 x 10 booth Standard Location	Standard Size 10 x 10 booth Standard Location
		Mentions in Radio as sponsor In Salsa Festival spot	Mentions in Radio as sponsor In Salsa Festival spot	Mentions in Radio as sponsor In Salsa Festival spot	Mentions in Radio as sponsor In Salsa Festival spot	Mentions in Radio as sponsor In Salsa Festival spot
			Listed as sponsor w/Logo placement on our Stage Banner	Listed as sponsor w/Logo placement on our Stage Banner	Listed as sponsor w/Logo placement on our Stage Banner	Listed as sponsor w/Logo placement on our Stage Banner
			Complimentary Food and Beverage	Complimentary Food and Beverage	Complimentary Food and Beverage	Complimentary Food and Beverage
			Patron Credentials	Patron Credentials	Patron Credentials	Patron Credentials
PLAN A			Promotions in Social Media	Promotions in Social Media	Promotions in Social Media	Promotions in Social Media
			Up to 4 Patron Tickets to the event	Up to 6 Patron Tickets to the event	Up to 10 Patron Tickets to the event	Up to 24 Patron Tickets to the event
				Print Advertising (Logo)	Print Advertising (Logo)	Print Advertising (Logo)
				Recognition of support on Stage	Recognition of support on Stage	Recognition of support on Stage
				Reserved Parking	Reserved Parking	Reserved Parking
				Mentions in Radio as Sponsor TOPAZ Package (2 weeks) (25 Spots p/week, 30sec each)	Mentions in Radio as Sponsor SAPPHIRE Package (1 month)	Mentions in Radio as Sponsor RUBI Package (3 months)
				(20 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	(25 Spots p/week, 30sec each)	(25 Spots p/week, 30sec each)
					Premium Banner Placement (stage)	Premium Banner Placement (stage)
					3 months of add rotation on a premium space on the website	6 months of add rotation on a premium space on the website
	\$700	\$900	\$1,500	\$3,800	\$7,000	\$15,000
			Mentions in Radio as Sponsor	Mentions in Radio as Sponsor	Mentions in Radio as Sponsor	Mentions in Radio as Sponsor
PLAN B	4X5 Banner (supply by sponsor)	4X8 Banner (supply by sponsor)	TOPAZ Package (1 week)	SAPPHIRE Package (1 month)	EMERALD Package (2 months)	DIAMOND Package (6 months)
			(25 Spots p/week, 30sec each)	(25 Spots p/week, 30sec each)	(25 Spots p/week, 30sec each)	(25 Spots p/week, 30sec each)
	Replacing the banner from Plan A	Replacing the banner from Plan A	Replacing Spots from Plan A	Replacing Spots from Plan A	Replacing Spots from Plan A	Replacing Spots from Plan A

# **Booth Space**

Business booth spaces are 10' X 10' area. The sponsorship price is based on basic footage If additional requirements are needed please contact 98.5 New Mix FM.

We'll have Booths for Vendors with sales food or products, booths for Vendors with no ales and a Non Profit Organizations

#### **Banners**

For Low budget or small business we also have the options to show the business banner in specific areas in the Water Tower Pavilion. All the banners or we can arrange for the banner to be produced, send the artwork and the information to 98.5 New Mix FM email (events@985newmixfm.org)

## **Booth Space**



Vendor Non-Profit	Vendor Non-Sales	Vendor Sales	
\$100	\$150	\$200	
Standard Size 10 x 10 booth Standard Location	Standard Size 10 x 10 booth Standard Location	Standard Size 10 x 10 booth Standard Location	

<sup>\*</sup> If additional requirements are needed please contact 98.5 New Mix FM for Pricing

## **Banners**

SIZE	COST		
4 X 4	\$400	All banners are supplied by vendor	
4 X 5	\$450		
4 X 6	\$500		
4 X 7	\$550	by vendor	
4 X 8	\$600		

<sup>\*</sup> If additional requirements are needed please contact 98.5 New Mix FM for Pricing

## **Contact Us:**

To become a Sponsor of the 1st Southern Salsa Festival please email to <a href="mailto:events@985newmixfm.org">events@985newmixfm.org</a> or call:

Contact: Felix Cordova Telephone: (901) 550-0286

Email: felixcordova@caufp.org

Website: 985newmixfm.org